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Determination of Prices for the Supply of LPG in Fiji

First Quarter 2013

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Promoting Competition in the Fiji Markets

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1.0 Introduction

- 1.1 The Fiji Commerce Commission ("Commission") completed the market investigation into the Liquefied Petroleum Gas ("LPG") in June 2012.
- 1.2 The findings of the investigation satisfied the Commission that the goods (LPG) are supplied in a market in which competition is limited or is likely to be lessened; and it is necessary or desirable for the prices of those goods or services to be controlled in the interests of users, consumers or suppliers.
- 1.3 On 12 July 2012, the Attorney-General, Minister for Justice, Anti-Corruption, Public Enterprise, Communications, Civil Aviation, Tourism, International Trade, Industry and Trade issued the Commerce (Control of Prices for the Supply of LPG in Fiji) Order 2012 ("Order") after considering the recommendation from the Commission and being satisfied that the declaration met the requirements under Section 39 of the Commerce Commission Decree 2010 ("Decree").
- 1.4 As a consequence of the Order published in the Gazette on 12 July, 2012, the Supply of LPG in Fiji became subject to Section 41 (1) of the Decree, which prohibits the supply of controlled goods or services unless a price for those goods or services has been authorized by the Commission and the goods and services supplied are in accordance with the authorization.
- 1.5 Following the declaratory order from the Minister, the Commission obtained the submission from the oil companies and fixed and declared the Maximum Wholesale Prices ("MRP") and the Maximum Retail Prices ("MRP") on 2 August 2012 to be effective from 4 August, 2012 and 8 October 2012 to be effective from 12 October, 2012.
- 1.6 The Commission conducts quarterly price reviews to determine the market wholesale and retail prices of LPG supplies in Fiji.
- 1.7 The 'quarterly restatements' of prices are based on three (3) months weighted average of international benchmark, Saudi Aramco Contract Price, the average exchange rate and international freight and handling charges
- 1.8 The 2013 first quarter price assessment to determine the wholesale and retail prices of LPG is based on average, Saudi Aramco Contract Price, the average exchange rate and international freight and handling charges the months of October, November and December 2012.

2.0 Legal Framework

- 2.1 The Commerce (Control of Prices for the Supply of LPG in Fiji) Order 2012 empowers the Commission to control the prices for the supply of LPG in all quantities, qualities, grades and classes in Fiji.
- 2.2 The request for information and data for the purpose of the first quarter 2013 LPG price review was made pursuant to Section 119 of the Decree.

3.0 Last Price Review

- 3.1 The last price review of Prices for the Supply of LPG in Fiji was conducted by the Commission in October 2012.
- 3.2 The prices were announced on 08 October 2012 and became effective from 12 October 2012.

- 3.3 Prices for the fourth quarter 2012 were based on the landed costs for the months of July, August and September 2012. The fourth quarter review resulted in the decrease in prices of 4.5kg cylinder, 12kg cylinder and Bulk Gas by 11%, and Auto Gas decreased by 7%.

4.0 The Process and Commission's Analysis

- 4.1 The Commission through a letter dated 19 September, 2012 notified the gas companies about the submission requirements of the Commission for the quarterly review of LPG prices and the deadlines for the various processes that will be undertaken before the price review is completed and announced.
- 4.2 The Commission requested the two companies to furnish the following information by the 5th day of the beginning of the new quarter:
- Purchase Orders;
 - Commercial Invoices (Split of FOB, Insurance and Freight) including purchases and any other costs incurred;
 - Bill of Lading;
 - Customs entry;
 - Suppliers' statements;
 - Payments details, i.e. cheque or TT forms; and
 - Surveyor report.
- 4.3 Submissions were received from the two (2) LPG companies – Petroleum and Gas Company (Fiji) Limited, hereafter referred to as Blue Gas made its submission on 07 January 2013 and Fiji Gas Limited made its submission on 04 January 2013 as part of this price review.
- 4.4 The prices determined for the various LPG market is based on the principle of the lowest price operator to determine the single MWP and MRP price.

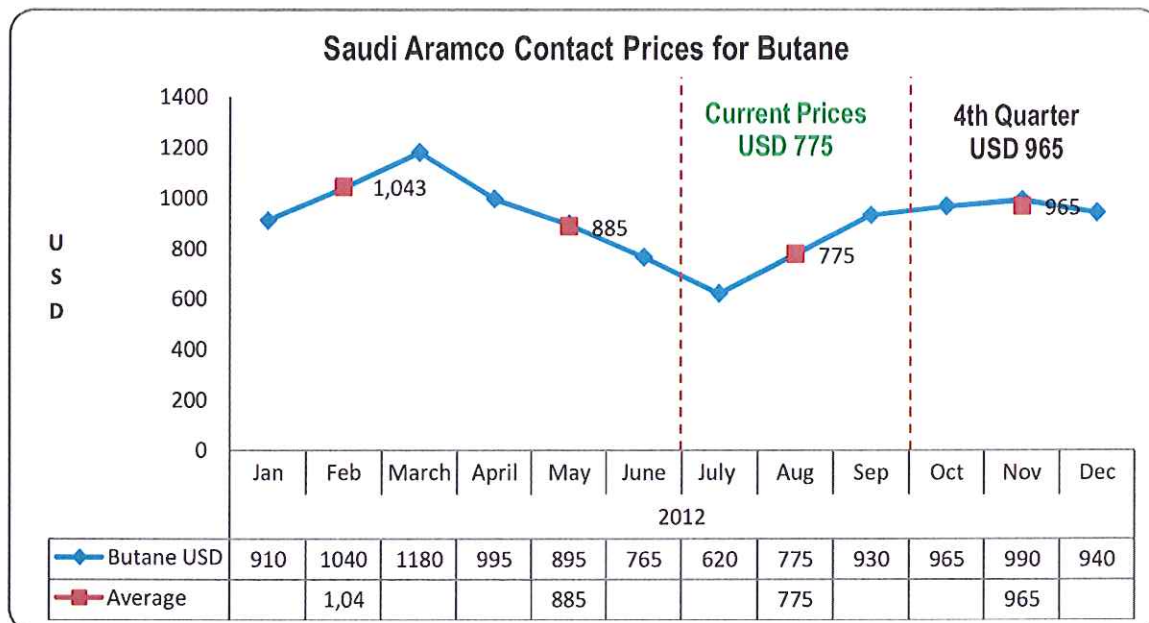
World Market Movement:

1. In October 2012, there was nervousness and uncertainty over the global economic outlook and the heightening of geopolitical tensions between Syrian and Turkey that resulted in fluctuations in the world market prices for butane as well and crude oil.
 2. In November and December 2012 the prices of Butane increased due to the winter weather in the Europe and part of the US. The LPG market prices appeared to have broken away from being underpinned by crude oil prices. This resulted the LPG price to rise to USD990 per MT in November and USD950 in December
- 4.5 For the purpose of this determination the Commission has allowed the same level of mark-up on each of the three relevant products as in the previous determination. The allowable mark-ups are as follows:
- Cylinder LPG - 10% at wholesale level and 8% at retail level
 - Bulk sales of LPG- 10% at wholesale level
 - Autogas LPG - 10% at wholesale level and 7% at retail level

4.6 International Price Trend

4.6.1 The two local gas companies import bulk LPG from Australian sources. It is thus crucial to understand the price movements of LPG in Australia and Saudi CP as a symmetrical movement in domestic gas prices should also be noted.

Graph 1: Saudi Aramco Contract Price from January 2012 to December 2012



Source: Fiji Commerce Commission based on data from LPG Australia website, www.lpgaustralia.com.au

5.0 Price Change Analysis

Table 7: Current Prices Vs Revised Prices

Product Type	Current Prices (\$)	New Authorized Prices (\$)	Price Change (\$)	Price Change (%)
4.5KG Cylinder	15.12	17.76	\$2.64	17%
12KG Cylinder	40.32	47.36	\$7.04	17%
Bulk (KG)	2.69	3.16	\$0.47	17%
Autogas (Litre)	1.85	2.21	\$0.36	19%

6.0 Commission's Authorized Prices

6.1 Based on the current pricing practices by the two companies, the pricing structure for Vanua Levu and Viti Levu is same, whereas the Outer Island Prices are priced slightly high to account for increased freight costs.

6.2 The prices set out in schedule 1 to schedule 2 herein shall be the maximum retail and wholesale prices, as the case may be, at which the goods mentioned therein may be sold in the area so specified in the schedule. Furthermore, where the maximum price of an item listed in the schedules is required to be rounded up by reason of cessations of one (1) cent and two (2) sent denominations, the consequential increase in the price of that item does not constitute a contravention of this determination.

6.3 Where specified quantities in Schedules 1 and 2 are not available or a new quantity is introduced in the market, proportionate prices MUST be applied to all other quantities.

6.4 For Bulk Gas, the prices have been set as Ex-Factory prices and the suppliers can add a reasonable (market determined) freight and delivery charges.

6.5 For Home Delivery of 12 Kg Cylinder Gas, the Gas Companies can add an additional \$5.00 on the MRP.

6.6 The Maximum authorized Wholesale and Retail prices shall be as follows:

Schedule 1

The prices set out in Schedule 1 are the maximum retail or wholesale prices, as the case may be, at which the goods specified in it may be sold on the Island of Viti Levu and Vanua Levu

	Wholesale Price (VEP)	Retail Price (VIP)
Cylinder [Residential]	(\$)	(\$)
Per KG	3.18	3.95
4.5KG Cylinder	14.31	17.76
12 KG Cylinder	38.13	47.36
Bulk – Ex Factory		
Per KG	3.16	NA
Automotive Gas		
Per Litre	1.80	2.21

Schedule 2

The prices set out in Schedule 1 are the maximum retail or wholesale prices, as the case may be, at which the goods specified in it may be sold on the Outer Islands and any area not mentioned in Schedule 1.

	Wholesale Price (VEP)	Retail Price (VIP)
Cylinder [Residential]	(\$)	(\$)
Per KG	3.25	4.09
4.5KG Cylinder	14.63	18.12
12 KG Cylinder	38.97	48.32
Bulk – Ex-Factory		
Per KG	3.16	NA
Automotive Gas		
Per Litre	1.82	2.26

6.7 The above authorized Maximum Wholesale and Retail Prices are to be effective from 15 January 2013.

Chairman:



Dr. Mahendra Reddy

10/01/2013

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